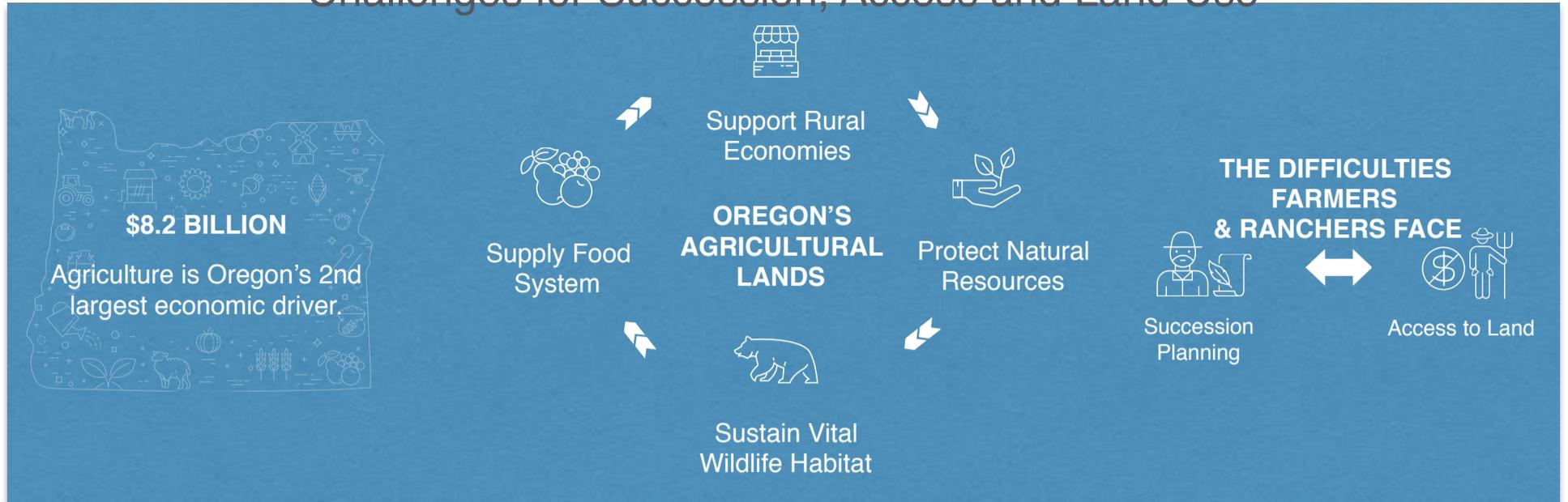


OREGON'S AGRICULTURAL LANDS

Challenges for Succession, Access and Land Use



2012 DATA FROM CLATSOP COUNTY

- **Average age for the county is similar to the state:** 59.1 years for Clatsop County and 59.6 for the state.
- **Higher percentage of older farmers than the state:** 69.9% are over 55 years of age.
- **Total farms:** 199, down 20% from 248 in 2002.
- **Acres in agriculture:** 16,382 (2.4% of Clatsop County).
- **Average appraised value:** \$5,548 per acre, up 57% from \$3,543 in 2002.
- **Irrigated land:** 17% of total farms. Irrigated farmland has decreased 11% since 2002.
- **Farm size:** The number of smallest farms (1-9 acres in size) increased 5% in number since 2002. 50-179 acre farms increased by 9%, but 180-499 acre farms decreased by 28%. The largest farms (1,000+ acres) increased by 25%.
- **Net cash income per farm:** Clatsop County's average in 2012 was \$16,980, up 233% from \$5,097 in 2002 and lower than the state average of \$22,954. Only 29% of Clatsop farms had a net gain in 2012 (lower than the state average of 36.6%). Of these farms with net gains, the average income was \$80,605, up 130% from \$34,913 in 2002 and lower than the state average of \$102,000.

RESOURCES FOR SUCCESSION PLANNING

- **Northwest Farm Credit Services** offers farm succession counseling to its customers for a fee. Contact michael.Stolp@northwestfcs.com or go to www.northwestfcs.com.
- **Oregon State Bar** has a referral service to connect you with an attorney in your area. Call 503-684-3763 or go to www.osbar.org/public/ris/.
- **Small Business Development Centers:** There are 19 throughout the state that offer business counseling and can help with succession planning. Head to www.bizcenter.org/ to learn more.
- **Ties to the Land** is curriculum for family farm and forest succession that is taught periodically. Order the workbook and find tips at tiestotheLand.org/.
- **Coalition of Oregon Land Trusts:** Find out about Oregon's community of land trusts (nonprofits that buy or accept donations of land or conservation easements) at oregonlandtrusts.org/.
- **Oregon Farm Link** connects beginning farmers and ranchers with land holders to help Oregon grow the next generation of family farmers. Read more at oregonfarmlink.org/.

For more info, contact Nellie McAdams: nellie@roguefarmcorps.org, 971.409.6806

To learn more about these trends and the tools available to help offset their impacts check out the recent study: <http://centerforsmallfarms.oregonstate.edu/publications>

